



ตารางแสดงวงเงินงบประมาณที่ได้รับจัดสรรและรายละเอียดค่าใช้จ่าย ในการจ้างที่ปรึกษาพัฒนาระบบคอมพิวเตอร์  
Budget and Reference Price for Hiring of Consultant for IT System Development

1. ชื่อโครงการ (Project Name) AMS Success Factors 2023  
หน่วยงานเจ้าของโครงการ (Project Owner Department) OMS/B  
บริษัท (Company)  
- PTT Exploration and Production Public Company Limited
2. วงเงินงบประมาณที่ได้รับจัดสรร (Budget) รวม VAT N/A% ไม่รวม VAT 6,850,000.00 บาท THB  
วงเงินงบประมาณที่ได้รับจัดสรร (Budget) 7,329,500.00 บาท THB
3. วันที่กำหนดราคากลาง (ราคาอ้างอิง) Estimated Price as of Date (Cost Estimated) 02/11/2022  
เป็นเงิน (amount) ไม่รวม VAT 6,850,000.00 บาท THB  
มูลค่าการประกาศราคากลางเป็นเงิน (amount) รวม VAT 7% 7,329,500.00 บาท THB
4. ค่า Hardware (Hardware Cost) - บาท THB
5. ค่า Software (Software Cost) - บาท THB
6. ค่าพัฒนาระบบ (System Development Cost) - บาท THB
7. ค่าใช้จ่ายอื่นๆ (Other Expenses) 6,850,000.00 บาท THB
8. รายชื่อผู้รับผิดชอบในการกำหนดค่าใช้จ่าย/ดำเนินการ/ขอเขตดำเนินการ (Reference Price Committee/ Term of Reference (TOR))
  - 8.1 Torwong Chenvidyakarn ประธานกรรมการกำหนดราคากลาง (Chairman Committee)
  - 8.2 Sirima Vonganankit กรรมการกำหนดราคากลาง (Committee)
9. ที่มาของการกำหนดราคากลาง (ราคาอ้างอิง) Source of Estimated Price  
 การจัดหาพัสดุตามพรบ.การจัดซื้อจัดจ้างและการบริหารพัสดุภาครัฐ  การจัดหาที่เกี่ยวกับการพาณิชย์โดยตรง  
หมวดที่ 1  N/A (ระบุเหตุผลกรณีไม่มี) : N/A
  - 9.1  ราคาที่ได้มาจากการคำนวณตามหลักเกณฑ์ที่คณะกรรมการราคากลางกำหนด  
(The Reference Price calculation is based on the criteria set by the Reference Price Committee)  
แหล่งที่มา : -หมวดที่ 2  N/A (ระบุเหตุผลกรณีไม่มี) : N/A
  - 9.2  ราคาที่ได้มาจากฐานข้อมูลราคากลางอ้างอิงของพัสดุที่กรมบัญชีกลางจัดทำ  
(Comptroller General's Department's database)  
แหล่งที่มา : -
  - 9.3  ราคามาตรฐานที่สำนักงบประมาณหรือหน่วยงานกลางอื่นกำหนด  
(Standard prices are set by the Bureau of the Budget or another government agency)  
แหล่งที่มา : -

หมวดที่ 3

- 9.4 [ / ] ราคาที่ได้มาจากการสืบราคาจากท้องตลาด  
(Market Survey Price/ Budgetary Price from Vendor)  
แหล่งที่มา : Vendor
- 9.5 [ ] ราคาที่เคยซื้อหรือจ้างครั้งหลังสุดภายในระยะเวลาสองปีงบประมาณ  
(Historical Price)  
แหล่งที่มา : -
- 9.6 [ ] ราคาอื่นใดตามหลักเกณฑ์ วิธีการ หรือแนวทางปฏิบัติของหน่วยงานของรัฐอื่นๆ  
(Others)  
แหล่งที่มา : -

หมายเหตุ ราคาข้างต้นนี้ได้รับการอนุมัติผ่านทางระบบอิเล็กทรอนิกส์ (This reference price is generated and approved electronically.)

### Calculation Sheet

No.	Item Description	UOM	Price	Currency	Qty	Total
1.	AMS Success Factor 2022	Year	6,850,000.00	THB	1.00	6,850,000.00

PTT Exploration and Production Public  
Company Limited

SuccessFactors Application Maintenance  
Support 2023 (AMS 2023)

Statement of Work (SOW)

December 2022

**Statement of Work No. PTTEPTSOW2023-001****Digital HCM Platform SAP SuccessFactors****PTTEP contact:** Sirima Vonganankit<SirimaV@pttep.com>**PTTEP contact:** Thiraya Kumut <ThirayaK@pttep.com>**Deloitte Consulting Limited contact:** Eaksiri Sontisirikul

This Statement of Work ("SOW"), effective as of **1 January 2023** ("SOW Effective Date"), confirms our agreement that Deloitte Consulting Limited ("Deloitte Consulting") will provide the consulting services set forth herein (the "Services") to assist PTT Exploration and Production Public Company Limited ("PTTEP" and/or "Client") with the Project (as defined below).

This SOW is subject to PTT Exploration and Production Public Company Limited General Terms and Conditions of Order and Sales Order Form entered into by PTTEP and Deloitte Consulting, (collectively known as the "Agreement").

For purposes of this SOW, the term "Parties" means PTTEP and Deloitte Consulting.

Capitalized terms in this SOW that are not defined herein will have the same meaning as in the Agreement and in the event of any inconsistencies, this SOW shall prevail over the Sales Order Form and lastly the General Terms and Conditions of Order.

This SOW is subject to the satisfactory conclusion of Deloitte Consulting's independence/reputation/conflict/legal check procedures. Should we become aware of the existence of such a conflict, or should a specific conflict of interest arise during the term of our engagement, the client agree to release Deloitte Consulting from all liabilities arising from, or in any way connected with such conflict. In a situation where we are unable to continue to act, as a result of such conflict, we may request a letter of waiver in connection with us acting for you. Deloitte Consulting shall not have any liability arising from a situation where Deloitte Consulting has to cease to act because of a conflict of interest

Accepted by:

**DELOITTE CONSULTING LIMITED****PTT EXPLORATION AND PRODUCTION  
PUBLIC COMPANY LIMITED**

Signature of

Signature of

the person with the authority to bind Deloitte Consulting to this Technical SOW

the person with the authority to bind the above named entity to this Technical SOW

LEONG EWE SUAN

Name (Block Letters)

Name (Block Letters)

Executive Director

Title

Title

Date

Date

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## **1. Application Maintenance & Support (AMS)**

### **1.1. Background**

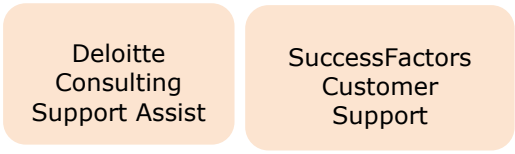
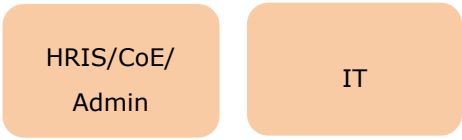



Deloitte Consulting will perform the application maintenance service (Level 3 Technical Service Support) to PTT Exploration and Production Public Company Limited (PTTEP) with a bucket of man-day package to draw down. The scope of work is to support the current implementation of SuccessFactors as a Tier 3 Support team with minimum use of 0.5 hours per activation in offsite and 4 hours in onsite. This option can also be used for change requests.

The support SOW is comprised of:

- The **Technical Routine checking of Interfaces**, which is the process of interface job checking and providing information that affects by **standard release upgrade**
- **Problem Management** is the service to support incidents and questions regarding usage of the SuccessFactors system
- **Enhancement**, to support in case of business requirement change

### **1.2. Support Model**

For Application Maintenance Support (AMS), Deloitte Consulting will provide the Level 3 on-going support assistance (when required) to PTTEP as described in the following levels of support.

Support Level	Roles Policy / Process / Data vs. System	Description
Level 3		<ul style="list-style-type: none"> <li>• <b>Deloitte Consulting Support</b> – Provide support to PTTEP, advice on workarounds, help to escalate to SuccessFactors Customer Support Team, only a specific group of people will contact Deloitte Consulting and open tickets</li> <li>• <b>SuccessFactors Support</b> – System issues, updates, configuration advice (if required for Deloitte Consulting to coordinate)</li> </ul>
Level 2		<ul style="list-style-type: none"> <li>• <b>HRIS</b> – Basic configuration via Admin Tools, basic troubleshooting</li> <li>• <b>Admins</b> – Talent Admin / All Perform Admins.</li> <li>• <b>IT</b> – Interfaces, debugging</li> </ul>
Level 1		<ul style="list-style-type: none"> <li>• <b>HR Admin</b> – Policy, process issues / questions, How tos</li> <li>• <b>IT</b> – Login, connectivity, browser</li> </ul>
Level 0		<ul style="list-style-type: none"> <li>• Intranet</li> <li>• Step by Step User Guides</li> <li>• FAQ</li> </ul>
		<ul style="list-style-type: none"> <li>• Employees</li> <li>• Managers</li> </ul>

*Note: SuccessFactors Customer Support is direct between PTTEP and SuccessFactors*

**Note: The above is critical as for the allocated man-days, therefore the different Tiers will need to perform their roles and reach out to Deloitte Consulting mainly for technical issues.**

Remote support has been designed to offer access to specialist consulting advice and assistance in resolving production issues and ad-hoc functional advice when there is no onsite support. Both Deloitte Consulting support team and PTTEP should exercise the requirement for on-site support in due diligence to ensure the support hours are utilized in the best endeavors of this agreement.

If SAP/SuccessFactors system bugs are determined as part of the resolution process the Deloitte Consulting consultant will liaise with the SAP/SuccessFactors support desk to ensure continuity. This time will be chargeable time both for the investigation and the coordination with SAP.

It is advisable if PTTEP investigates the problem and liaise directly with SAP then it will save the effort for Deloitte Consulting to coordinate with SAP.



### 1.3. Remote Support

PTTEP can request support via the Deloitte Consulting Ticketing tool. It is also be used for ticket logging and status tracking. Updates can be done via email or Phone Call.

### 1.4. Onsite Support

In case of onsite support is required, it will be charged at a minimum of 4 hrs.

### 1.5. Service Level Agreement (SLA)

Following is a table outlining the agreed Service Levels that Deloitte Consulting would propose for issues raised by PTTEP.

Priority	Priority Description	Example	Call Back Response time frame *
<b>Priority 1 - Critical</b>	Production Environment Down	Mission-critical data corrupted, payroll cannot be run, no known workaround for the issue, or system crashes	2 Business Hours
<b>Priority 2 - High/ Significant</b>	Significant Issues	Severe loss of service, the system is open for users but functions are hampered by the error, workaround is available, operations can continue in a restricted fashion	16 Business Hours
<b>Priority 3 - Medium/ Standard</b>	Incorrect Behaviour, Workaround Available	Minor loss of service, a workaround is being used to meet requirements	24 Business Hours
<b>Priority 4 - Low/ Minimal</b>	Information Request / Clarification	Information request, enhancement request, documentation clarification, no impact on service	7 working days

*Note: \* Where 'Call Back Response Time' is defined as having an Action Plan in place. Deloitte Consulting will determine the severity in consultation with PTTEP. This is the standard SLA provided by Deloitte Consulting. Deloitte Consulting will not be responsible for any SLA from the product owner (SAP). In case a period is defined as a critical period (e.g. Compensation period, payroll period) it is advisable for PTTEP to inform Deloitte Consulting in advance so resources can be allocated.*

#### Note:

- There will be no helpdesk and while we endeavor to respond within the above table
- TH public holidays and weekends will not be considered for SLA on response time
- Any incidents reported that has integration with third-party applications will be excluded from SLA calculation
- Service request will not be subjected to SLA measurements
- SLA calculation of incidents starts when the Deloitte Consulting support team receives the ticket and time spent on ticket resolution, below time taken are not included in the SLA calculation:
  - Pending user requirements, clarification, user acceptance testing
  - Pending system transports
  - Pending other 3rd party investigation i.e. SAP, Infra vendor, connection 3rd application or interfaces
- In recognition of the business disruption caused by the COVID-19 virus, and the impossibility of foreseeing how it will develop or the containment measures which may be

imposed, all commitments as to timing in relation to our work are tentative only. This limitation prevails over any commitments as to timing in relation to Deloitte's work made during the currency of the COVID-19 virus epidemic

### **1.6. Report**

Deloitte Consulting will provide monthly reports to PTTEP on the Service. The report is based on a data available from the Deloitte Consulting Ticketing tool and will typically contain the following:

- Service Level monitoring
- Reported issues/service requests
- Outstanding and closed issues/service requests
- Status & priority of issues/service requests
- Additional requirements where requested by PTTEP and agreed to by Deloitte Consulting

The monthly reporting is designed to assist as a mechanism for PTTEP to track and monitor the support offering.

### **1.7. Service Meetings**

Meetings to discuss the Service between Deloitte Consulting and PTTEP representatives will occur every 4 to 8 weeks (depending on ticket traffic). The Deloitte Consulting Client Manager and/or Support Lead will attend the meetings with nominated PTTEP business representatives. Either party may raise any issues or concerns in relation to the Service and suggest the means to address these concerns. The purpose of these meetings is to:

- Review the delivery of support services and any other service issues
- Review of the previous month's support requests
- Review the progress or resolution of any significant issues
- Other agenda items

PTTEP and Deloitte Consulting shall agree to the outcome of the meetings and, where applicable, meetings will be minuted by Deloitte Consulting. The effort on the service meeting will be drawn down from the man-days package.

### **1.8. Change Request Management**

Change Request Procedure will be used to manage changes to scope or baseline in the course of development or maintenance. Either Deloitte Consulting Team or PTTEP may initiate the change process. A high-level overview of the process is as follows:

- For all functional application or system changes, the requestor must provide the necessary supporting documentation together when creating the change request ticket in Deloitte Consulting Ticketing System
- The necessary information includes a description of the change (need or benefit) and an estimate of the impact on cost and schedule. All change requests are logged and tracked in the Deloitte Consulting Ticketing tool
- No work associated with the Change Request will begin until formal approval from PTTEP is received

In the event that a change is required subsequent to the agreed scope, the impact of the change will be assessed against estimated effort and schedule. The change in effort and schedule will be included as an addendum to the Change Request.

### **1.9. Assumptions**

The following is a list of assumptions and expectations upon which Deloitte Consulting has relied in agreeing to perform the Services and upon which it is based (the "Assumptions"). Any deviation from the Assumptions may affect the fees, expenses, and timelines set forth herein.

#### **Project Management**

- All incidents reported will be tracked closely and resolved timely
- Deloitte Consulting is committed to meet the SLA, however, in the event that Deloitte Consulting foresees that we are not able to meet the SLA due to circumstances, not within the control of the consultant like product issues but not limited to, which require support from external parties, Deloitte Consulting will raise immediately to PTTEP representative to mutually agree on a resolution action list
- Working hours will be as per the normal business hours of Deloitte, which is from 9:00 AM to 5.30 PM Indochina Time zone, Monday to Friday. However, overtime is expected from time to time depending on the Project schedule and requirement. If required and justified by the consultant, access to the premise off-office hours must also be possible. Any overtime work to be performed shall require the PTTEP's written consent prior to proceeding
  - Mondays to Fridays 9.00 AM – 5.30 PM Indochina Time zone
  - Saturdays, Sundays, and Public Holidays excluded
  - Travelling time from Deloitte Consulting Office to PTTEP office will also be clocked
- Any Helpdesk response back to PTTEP is assumed to be local calls. Should international calls be required, provision of International calls will be from PTTEP
- Change Request is required for any change to authorization, roles or users access during the maintenance period
- Any form of training during maintenance support is chargeable via Change Request mechanism
- Any enhancement deliverable should be reviewed and approved by PTTEP within 5 business days

#### **Client Staff**

- Client subject matter specialists and super users will be available when needed to attend meetings, workshops and other activities

#### **Data**

- Client will limit sensitive information, such as PII, PHI, trade secrets and other information that it considers sensitive or highly confidential, it provides to Deloitte Consulting (or otherwise makes available to Deloitte Consulting) to only that which is reasonably necessary to allow Deloitte Consulting to provide the Services. Deloitte Consulting will provide Client with a list of Deloitte Consulting personnel who are authorized to receive or have access to Client sensitive information. Such list may be updated as needed. Any disclosure of sensitive information by Client to Deloitte Consulting will utilize levels of information security and data encryption appropriate to maintain security of Client sensitive information being accessed by or transferred to Deloitte Consulting, and as required by applicable information protection laws.
- Client will establish a contingency plan to address inadvertent disclosure of Client sensitive information to Deloitte Consulting. Client will promptly notify Deloitte Consulting's Lead Engagement Partner in the event it becomes aware that sensitive information has been disclosed to Deloitte Consulting inadvertently or otherwise.

- Client will develop a mutually agreeable set of data management controls specifying the processes, procedures and methods that will be used by the parties for the secure transfer, access, and exchange management of Client sensitive information pertinent to the Services, intended to safeguard the confidentiality and security of the sensitive information. Client will train its relevant personnel on any such data management approach.

**Technology/Infrastructure**

- Client will allow remote connections into the SAP SuccessFactors Systems for Deloitte Consulting personnel, including those working off site, as required to meet Project requirements
- Any software/license that is required by PTTEP for corporate compliance shall be provided by PTTEP
- Support is remote and VPN access (if required) will be provided by PTTEP for the initial investigation of the problem reported

**2. Project Scope**

**2.1. Organization Scope**

The SOW covers PTTEP and its subsidiaries who have implemented SuccessFactors. The support estimates are based on the current scope of SuccessFactors and the company that plan to expand SuccessFactors in the year of 2022. In case PTTEP expands the usage of SF, both parties shall review if additional man-days are needed.

The table below lists the companies that are included in the scope.

<b>Company</b>	<b>Country</b>
PTT Exploration and Production Public Company Limited	Thailand
PTTEP Siam Limited	Thailand
PTTEP Treasury Center Company Limited	Thailand
PTTEP Services Limited	Thailand
PTTEP HK Offshore Limited	Malaysia
PTTEP Sarawak Oil Limited	Malaysia
PTTEP International Limited	Myanmar
PTTEP Energy Development	Thailand

**2.2. Functional Scope**

The following table details the SuccessFactors modules that have been configured and are included in the scope of this agreement.

<b>SuccessFactors Module</b>	<b>Translated Languages</b>
Employee Central	English (UK), Thai
Employee Central Time-Off	English (UK), Thai
Employee Central Payroll	English (UK), Thai
Learning Management	English (UK), Thai

SuccessFactors Module	Translated Languages
Collaboration JAM	English (UK), Thai
Performance and Goal Management	English (UK), Thai
Succession and Career Development	English (UK), Thai
Compensation Management	English (UK), Thai
Recruitment Management (inc. Marketing)	English (UK), Thai
Onboarding 1.0	English (UK), Thai

The table below shows the expected tasks to be covered as part of this SOW.

No.	Task	Type	Estimated mandays
1	Application maintenance support	Problem Management	360
2	Routine Maintenance Support	Routine Maintenance Support	100
3	Instance Refresh 1 cycle per year 2 systems per cycle <ul style="list-style-type: none"> <li>• PTTEPQAS</li> <li>• PTTEPDEV</li> </ul>	Enhancement	10
	<b>Total</b>		<b>470</b>

### 2.3. Type of Support

- **Problem Management** – This support is focusing to:
  - Identify root cause of incidents
  - Provide the resolution to those problems
  - Ensures that the existing functionality continues running flawlessly
  - Provide monthly status report

In case of the product’s issues, Deloitte Consulting will use the man-days day to help coordinate with SAP and generate a ticket on behalf of PTTEP. Deloitte Consulting cannot guarantee on behalf of SAP on the resolution/response time and solution as it will be the responsibility of SAP. Deloitte is also not responsible for product related bugs but Deloitte will do their best to follow up with the product teams. All these efforts in coordination are chargeable as Deloitte Consulting is not providing a lump sum/unlimited ticket / FTE pricing but consumption based.

- **Enhancements Request** – Provides a capacity to make changes to the system as business requirements change, making sure that a solution grows in-line with business requirements. Any changes <4 hrs able to be processed without the need of approval but greater than that will need approval before processing.
  - After Change Request has been approved, Deloitte team will perform an enhancement to the Test system
  - When the enhancement is ready to be tested, Deloitte team will inform the Ticketing System with the status as “available for UAT”
  - PTTEP is responsible for test and updates the test result in the Ticketing System

- Deloitte will move an enhancement to Production system when the test result is pass and the confirmation from PTTEP to move to Production has been provided in the ticket.
- According to the SF Release Update, The activities to prepare the system (System Refresh) also be included in our proposed task
  - Excluding ONB 1.0, RMK and SAP JAM system
- **Routine (Technical Interface check) Maintenance Support** – to ensure that daily integration has been performed successfully. Deloitte Consulting will perform tracking and submit a log to PTTEP. This process will performs in a business hour of Deloitte, which is from 9:00 AM to 5.30 PM Indochina Time zone, Monday to Friday excluding of public holiday. The list of integration is subjected to mutual agreement between PTTEP and Deloitte Consulting. No data changes will be including in this as Deloitte Consulting will purely report the facts to make the decision and take the appropriate action. Additionally, this would also include checking potential regression configuration changes from the standard universal upgrade from product owner (“SF”)

Support Excludes:

- Legacy system integration that retrieves data from SuccessFactors (legacy system changes)
- Admin Opt-in functionality from SAP
- Developing the release document specifically for PTTEP together with standard documentation from SAP
- Excluding the effort of solving the issue when PTTEP chooses to activate the new feature/function from the upcoming release. This effort will be charged in Problem Management activity

#### **2.4. Project Site**

Support will be performed remotely. In case need to go onsite client location is determined below:

PTT Exploration and Production Public Company Limited

555/1 Energy Complex Building A, 6th Floor & 19th - 36th Floor, Vibhavadi-Rangsit Road, Chatuchak, Chatuchak, Bangkok 10900 Thailand

#### **2.5. Support Timeline**

The supporting period is from **01/01/2023 until 31/12/2023**.

#### **2.6. Warranty**

There is no warranty as Deloitte Consulting will provide a maintenance service upon the request from PTTEP.

#### **2.7. Out of scope**

- Any form of services or support except SuccessFactors is excluded from the scope of SOW.
- Installation of client software on user’s computer is excluded.
- The scope excludes any errors or defects related to data errors.
- Fixing of SuccessFactors or any third-party product defects is out of scope
- System Software patches and fixes, patches to SAP kernel, and basis patches are excluded

- The scope of work excludes all components not provided by the Deloitte Consulting otherwise agreed in writing by Deloitte Consulting

### 3. Consulting Fees

#### 3.1. Total Fees

Please refer to the following for the pricing details.

No	PRICE	Total Fee (THB)
1	SAP SuccessFactors application maintenance service	6,850,000.00
<b>TOTAL AMOUNT</b>		<b>6,850,000.00</b>

Based on the assumption of defined project location, all prices are excluding VAT and any other expenses.

#### 3.2. Payment Milestone

The invoice of each milestone shall agree and get the approval from Client’s representative.

Milestone	Description	% Payment
M1	January 31 <sup>st</sup> ,2022	8%
M2	February 28 <sup>th</sup> ,2022	8%
M3	March 31 <sup>st</sup> ,2022	9%
M4	April 30 <sup>th</sup> ,2022	8%
M5	May 31 <sup>st</sup> ,2022	8%
M6	June 30 <sup>th</sup> ,2022	9%
M7	July 31 <sup>st</sup> ,2022	8%
M8	August 31 <sup>st</sup> ,2022	8%
M9	September 30 <sup>th</sup> ,2022	9%
M10	October 31 <sup>st</sup> ,2022	8%
M11	November 30 <sup>th</sup> ,2022	8%
M12	December 31 <sup>th</sup> ,2022	9%
<b>TOTAL AMOUNT</b>		<b>100%</b>

Note:

- Regardless of the lumpsum charge all effort are being tracked by actual man-days use. The reasons the AMS fee is based on a monthly lumpsum is to allow for dedicated resources planning to ensure availability as and when needed for issues. In case there are additional mandays left after the period, a mutual agreement can be reached for upto 2 months of extension.
- In case the man-days are finished before the timeline, Deloitte Consulting will bill PTTEP for all the remaining milestones in the next billing month.

#### 3.3. Out of Pocket Expenses

We assume that all work will be performed within the Bangkok area. In case activities and work have to be performed outside Bangkok, all project-related expenses will be billed to Client at cost. Reimbursement will be made in the contract invoice currency and converted at the prevailing

exchange rate from an exchange site. Out of Pocket Expenses (OPE), are defined as per Deloitte standard travel policy and are as follows:

- Airfares (economy class), airport and fiscal tax
- Overseas land transportation to and from airports
- Hotel accommodation
- Local transportation: Deloitte Consulting office/Airport/Hotel - Project location
- Per Diems according to Deloitte policy
- Visa, work permit application, and related expenses

Notwithstanding the foregoing, the Client agrees to pay to Deloitte Consulting all pro-rata amount of the applicable fee amount within thirty (30) days of early termination of this SOW by either Party as permitted under the Agreement or this SOW.

### 3.4. Resource Rate Card

Additional man-days may be required by PTTEP when additional works or the scope of work must be changed. The changes or additional works in this regard must be agreed upon between PTTEP and Deloitte. Special rates have already been included in the end to end solution above.

Following daily rates will be applicable for additional services:

PRICE	Total Fee (in THB)
Project Director	85,000.00
Project Manager	30,000.00
Senior Solution Architect	25,000.00
Solution Architect	20,000.00
Senior Functional Consultant	18,000.00
Functional Consultant	16,000.00
Senior Technical Consultant	22,000.00
Technical Consultant	16,000.00
Change Management	25,000.00

\*Rates are valid till 31.12.2023 (End Date of this SOW)

### 3.5. Pricing Condition

Deloitte is offering this special pricing to PTTEP with the following assumptions made:

All pricing provided herein is only valid in the package as presented and is subjected to the acceptance of the following terms below:

- The project assumptions are mentioned within this submission
- The law governing the contract shall be the laws of Thailand
- The man-day bucket can be used for problem-solving, coordination with SAP, release management, review of authorization, and training
- Unused Man-days are 2 months extendable and shall be agreed by both parties
- Any effort < 4 hrs can be done without approval. Other consumption needs to be approved by PTTEP authorized person